

Harlan P. Kelsey
Hardy Native American Plants
Carolina Mountain Flowers

ESTABLISHED 1885



HIGHLANDS NURSERY
3800 FEET ELEVATION
PINEOLA, N.C., FGT. STA.
AND SALEM BRANCH NURSERY

CABLE ADDRESS
"KELMONT—SALEM"
CODES—A.B.C. and
WESTERN UNION.

Office

Salem, Mass

March 30, 1909.

Mr H.C. Irish,

Miss. Botanic Gardens,

St. Louis, Mo.

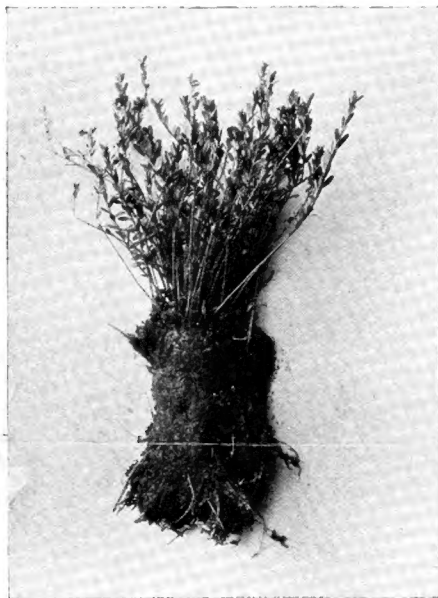
Dear Sir:-

It will pay you to examine the enclosed surplus.

Yours truly,

Vaccinium (Oxycoccus) Macrocarpon

THE HARDY AMERICAN CRANBERRY, as a border and ground-covering plant



The lack of hardy ground covering and edging or border plants that will retain a good appearance the year round is greatly felt by Landscape Gardeners and others.

The Hardy American Cranberry we discovered will thrive wonderfully in ordinary garden soil, although growing naturally in cold bogs of sphagnum where the plants are entirely covered with water much of the year.

Not only this, but under cultivation it makes a solid carpet in a season or two and produces abundant bright

"Hardy Cranberry Clumps Grown at Highland Nursery." scarlet fruit, which persists until late winter or spring. In spring and summer the coloring is a bright green, but as autumn approaches the dense evergreen foliage turns brilliant shades of bronze and anyone who has seen a cranberry bog will appreciate the charming color effect this plant produces *planted as a mass.*

For the Rhododendron or shrub border, or along streams and shores of ponds it is extremely desirable, lighting up dark evergreen foliage in a charming way and effectually holding banks from washing. One large estate not far from Boston has used over 20,000 plants in this way, after my recommendation had induced a previous trial of some 2,000 plants.

Originally a moisture-loving plant it may be planted thickly in marsh land, where it will not only produce large quantities of "Cranberries" but furnish a remarkable landscape feature, particularly in autumn and early winter.

Anticipating a large demand we have grown in Nursery 50,000 strong clumps which we offer at a low price, so that no one need wait for an effect, but may plant freely.

Set 6 inches apart they should form a complete carpet in one to two season's growth. These clumps have many stems and a fine ball of earth.

PRICES OF STRONG CLUMPS.

Each 15c, postpaid 30c.

Per 100, \$6.00, freight or express.

Per 10, 75c, postpaid 95c.

Per 1000, \$50.00, freight or express.

Per 5000, \$200.00, freight or express.

The hundred and thousand prices include packing and delivering at Pineola, N. C. Station, freight or express charge to be paid by consignee.

HIGHLANDS NURSERY

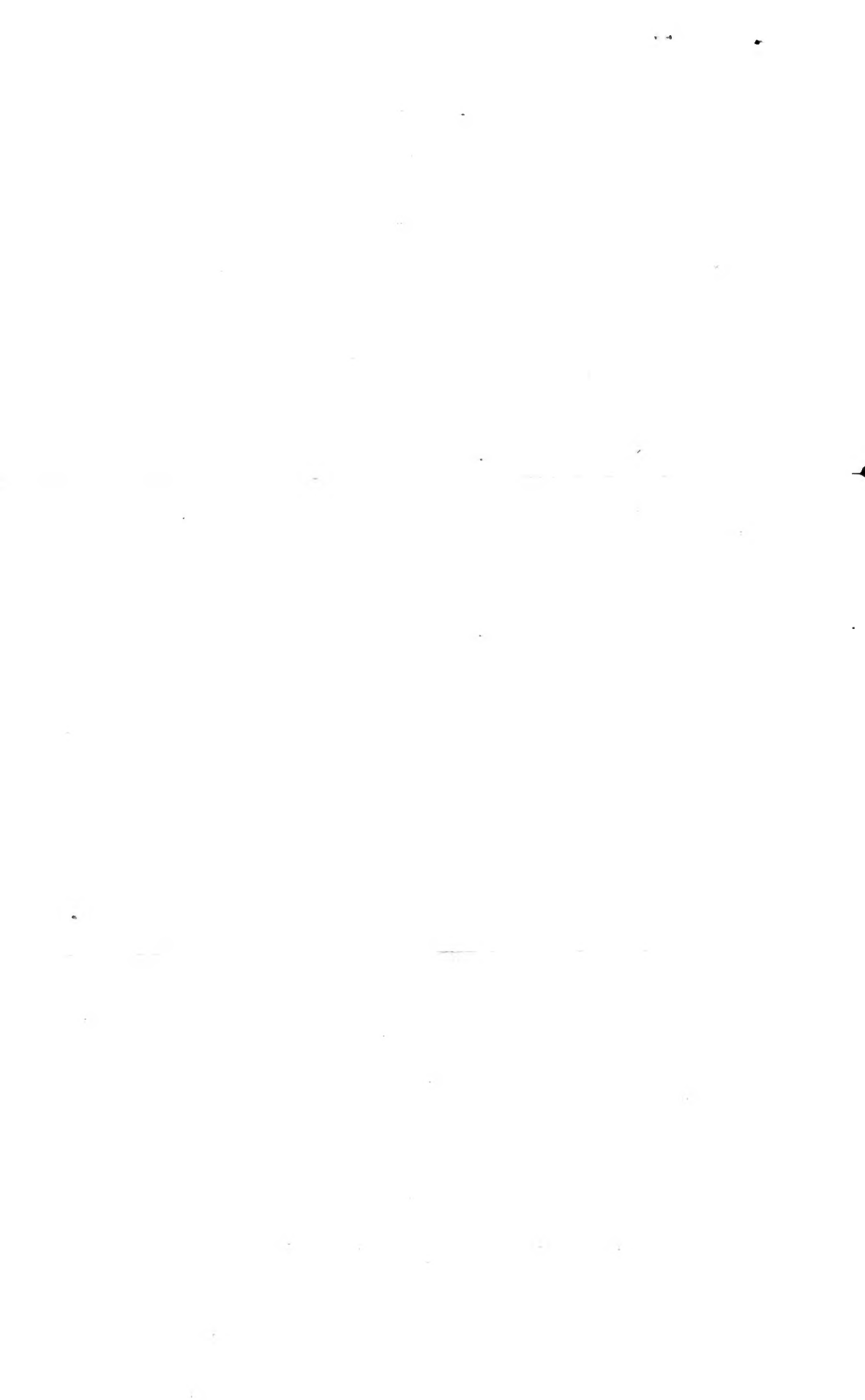
3800 feet elevation in the
Carolina Mountains and

SALEM BRANCH NURSERY

Address

HARLAN P. KELSEY, Owner

SALEM, MASSACHUSETTS



2nd SPRING SURPLUS LIST

SALEM, MASS. MAR. 29, 1909.

Dear Sir:-

The below surplus is at my Highlands Nursery, FINEOLA FREIGHT STATION, NORTH CAROLINA. All heavy stuff, mostly transp. this season or last. The larger sizes especially suitable for immediate effects or for park or other large plantings. Examine prices.

NOTE. I make special offers on RHODODENDRONS CATAWBIENSE and MAXIMUM, clumps 1 ft. to 4 ft. KALMIA LATIFOLIA, all sizes; TSUGA CANADENSIS, 1 ft. to 3 ft.; LEUCOTHOE GATESBARI, AZALEA CALENDULACEA, 1 ft. to 5 ft. heavily budded clumps; AZALEA ARBORESCENS, heavily budded. Boxing at cost. Car lots no charge for packing. Orders in rotation.

Always address, HARLAN P. KELSEY, Owner, SALEM, MASS.

50	Acer negundo	2-4'	@ 4¢	530	Carpinus caroliniana	6-8'	@ 12¢
1500	" saccharum	2-3'	" 3¢	500	Catalpa speciosa	3-4'	@ 3¢
200	" "	6-8'	" 12¢	430	" "	4-6'	" 5¢
180	" spicata	2-3'	" 10¢	100	Cephalanthus occidentalis		
200	Aesculus octandra	2-3'	@ 6¢			3-4'	@ 12¢
100	" "	3-4'	" 8¢	2620	Chionanthus virginica	1-2'	@ 5¢
40	" "	4-6'	" 12¢	680	" "	2-3'	@ 10¢
200	Alnus alnobetula	2-3'	@ 12¢	190	" "	3-4'	" 15¢
130	" "	4-6'	@ 10¢	180	" "	4-6'	" 25¢
470	" rugosa	4-6'	@ 12¢	60	" "	6-8'	" 60¢
60	" "	6-8'	" 15¢	220	Clethra acuminata	3-4'	@ 9¢
130	" alnobetula	6-8'	@ 15¢	730	" "	4-6'	" 12¢
190	Amorpha fruticosa	1-2'	@ 2¢	140	" "	6-8'	" 20¢
80	" "	2-3'	@ 3¢	970	" alnifolia	1-2'	@ 10¢
60	Aralia spinosa	4-6'	@ 10¢	950	" "	2-3'	@ 15¢
140	Aronia arbutifolia	2-3'	@ 10¢	170	" "	3-4'	@ 30¢
20	" "	4-6'	" 20¢	570	Cornus amomum	3-4'	@ 6¢
210	" nigra	3-4'	@ 12¢	1390	" "	4-6'	@ 9¢
30	" "	4-5'	@ 20¢	120	Corylus americana	2-3'	@ 9¢
320	Betula lenta	4-6'	@ 8¢	270	Galasturus scandens	2-3'	@ 7¢
140	" "	6-8'	" 12¢	170	Dendrium buxifolium	12-18"	"
80	" "	8-10'	@ 20¢			cl.	@ 10¢
950	" lutea	4-6'	@ 8¢	580	" prostratum	6-9"	@ 12¢
390	" "	6-8'	" 10¢	300	Euonymus americana	2-3'	@ 10¢
850	" "	8-10'	@ 12¢	130	" "	3-4'	@ 15¢
150	Benzoin benzoin	2-3'	@ 12¢	240	" radicans	4-12"	@ 6¢
30	" "	3-4'	@ 15¢	90	Fraxinus americana	4-6'	@ 10¢
20	" "	4-5'	@ 30¢	50	" "	6-8'	@ 14¢
730	Berberis canadensis	1-2'	@ 5¢	1040	" lanceolata	2-4'	@ 3¢
70	" "	2-3'	@ 8¢	660	" "	4-6'	@ 6¢
100	Rutneria fertilis	3-4'	@ 12¢	140	" "	6-8'	" 12¢
1200	" florida	2-3'	@ 5¢	2000	Galax aphylla stg.	cl.	@ 4¢
500	" "	3-4'	@ 12¢	370	Hamelia virginica	3-4'	@ 12¢
20	" "	4-5'	@ 25¢	210	" "	4-6'	" 18¢
3250	Bignonia crucigera	6-12"	@ 3¢	360	Hypericum densiflorum	1-2'	@ 3¢
1550	Carpinus caroliniana	3-4'	@ 7¢	2500	" "	2-3'	@ 4¢
1220	" "	4-6'	@ 9¢	150	" prolificum	1-2'	@ 8¢

300	Hibiscus crimson-eye stg. cl.	@ 4¢	770	Quercus coccinea 1-2' S.	@ 6¢
130	Ilex monticola 3-4'	@ 9¢	1020	" " 2-4' S.	" 8¢
80	" " 4-6'	@ 15¢	220	" " 4-6' S.	" 10¢
80	" " 6-8'	@ 25¢	600	" palustris 4-6'	@ 20¢
500	" verticillata 1-2'	@ 7¢	190	" " 6-8'	@ 30¢
300	" " 2-3' cl.	@ 18¢	320	" rubra 1-2'	@ 9¢
100	" " 3-3½' cl.	" 25¢	400	" " 2-4'	@ 12¢
200	Itea virginica 2-3'	@ 12¢	130	" " 4-6'	" 20¢
300	Iris versicolor stg. cls.	@ 4¢	40	" " 6-8'	" 35¢
2000	" cristata cls.	@ 4¢	200	Rhodotypos Kerroides 1-2'	@ 6¢
70	Liquidambar styraciflua 3-4'	@ 9¢	340	Rosa setigera 2-3'	@ 7¢
80	" styraciflua 4-6'	@ 15¢	500	" caroliniana 2-3'	@ 8¢
540	Liriodendron tulipifera 2-3'	@ 5¢	370	Rubus canadensis 1-2'	@ 4¢
170	" tulipifera 3-4'	@ 8¢	200	Spiraea salicifolia 2-3' cl.	@ 4¢
90	" " 4-6'	" 10¢	300	" " 3-4' cl.	@ 7¢
920	Ligustrum ibota 6-12"	@ 1½¢	630	" " 4-6' cl.	" 9¢
1450	" " 1-2'	@ 2¢	400	" tomentosa 1-2'	@ 8¢
800	" " 2-3'	" 5¢	160	Stuartia pentagyna 4-6'	@ 60¢
300	" regelianum 6-12"	@ 2¢	180	Symphoricarpos racemosus 6-12"	@ 3¢
1100	" " 1-2'	@ 3¢	240	" symphoricarpos 1-2'	@ 4¢
740	" " 2-3'	" 6¢	100	" " 2-3'	@ 7¢
170	Lonicera dioica 3-5'	@ 7¢	240	Sassafras officinale 1-2'	@ 15¢
790	Magnolia fraseri 2-3'	@ 10¢	200	Sorbus americana 4-6'	@ 15¢
140	" " 3-4'	@ 15¢	1230	Thuja occidentalis 1-2'	@ 3¢
100	" " 4-5'	" 20¢	2750	" " 2-3'	@ 6¢
40	" tripetala 3-4'	@ 12¢	1380	" " 3-4'	@ 9¢
50	" " 4-6'	@ 15¢	1040	" " 4-6'	@ 15¢
390	Oxydendrum arboreum 2-3' @ 12½¢		40	" " 6-8'	@ 25¢
4240	Parthenocissus engelmanni 3 yr.	@ 6¢	540	Tsuga caroliniana 3-4'	@ \$1.75
320	Ptelia trifoliata 2-4'	@ 5¢	220	" " 4-5'	@ 23¢
270	" " 4-6'	@ 7¢	700	Viburnum acerifolium 2-3'	cl. @ 15¢
110	Pieris mariana 2-2½ ft. cl.	@ 20¢	100	" " 3-4' cl.	@ 20¢
180	Prunus maritima 2-3'	@ 20¢	200	" alnifolium 2-3'	@ 20¢
220	" pumila 1-2'	@ 9¢	2300	" cassioides 1-2'	@ 8¢
320	Pinus banksiana 6-8'	@ 20¢	820	" " 2-3'	@ 12¢
550	" " 8-10'	@ 30¢	190	" " 3-4'	" 16¢
850	" pungens 2-3'	@ 12¢	160	" " 3-4' cl.	@ 25¢
1300	Pinus strobus 4-6' transp. 1908	@ 35¢	690	" " 4-6'	@ 20¢
580	" strobus 6-8' transp. 1908	@ 90¢	580	" " 4-6' cl.	@ 40¢
980	Polygonatum commutatum, ex. heavy	@ 4¢	90	" oxycoccus 3-4'	@ 15¢
1500	Pieris floribunda 6-12" (on request)		30	" " 4-5'	@ 20¢
370	Quercus alba 6-12"	@ 4¢	5600	Xanthorrhiza apiifolia 6-12"	@ 4¢
400	" " 1-2'	@ 8¢	2170	" apiifolia 6-12" cl.	@ 5½¢
360	" coccinea 2-4'	@ 10¢	20000	" " 3-6"	@ 2¢
1000	" " 4-6'	@ 20¢	770	Xolisma ligustrina 1-2' cl.	@ 9¢
220	" " 6-8'	" 30¢	120	" " 2-3' cl.	@ 12¢
			2500	Yucca filamentosa flaccida light	@ 2¢
			970	" " flaccida strong cls.	@ 5¢
			520	" glauca strong	@ 8¢

